



Become an ABC Member for Free!

When you join Associated Builders and Contractors (ABC), you become part of the nation's leading association for merit shop construction and construction-related firms.

Your Discounts Offset the Membership Fee

Every business is different, but every contractor has expenses. Here's how much a typical contractor with 15 employees can expect to save in one year with just a few of the ABC member business discounts.

Example of Company Savings

Product or Service		Savings
Chevrolet Cargo Van	1 vehicle	\$1,000
FedEx Shipping	2 envelopes/week	\$628
Verizon Wireless Service	7 cell phones	\$980
Aramark Apparel Rental	8 rentals/week	\$850

Total Savings for Year: \$3,458

“Our construction business has 18 employees. Currently, we're saving \$4,176 with two of ABC's discount programs, which more than pays for our membership dues.”

—Pamela Volm
Annapolis Contracting, Inc.

Saving You Money*

Tap into exclusive discounts for ABC members and save on business services and products you're already purchasing.

- **Enterprise** – Save up to 15% on vehicle expenses. GM and Ford discounts apply.
- **General Motors** – Save up to \$1,000 per vehicle on top of other incentives
- **Verizon Wireless** – Save up to 22% on mobile phone plans
- **FedEx** – Save 29% on overnight delivery services
- **Ford** – Save up to \$3,000 per fleet vehicle on top of other fleet discounts
- **Aramark** – Save 20% on safety apparel
- **And More!** – See all the programs at www.abc.org/discounts.

* Vendors and discounts subject to change.

Building Your Business

Take advantage of great resources and programs to grow your business.

- **Accredited Quality Contractor** – Shows prospective clients that you have achieved a high level of corporate responsibility
- **Safety Training Evaluation Process** – Improves your company's safety practices and can lower your workers' compensation insurance rates
- **Excellence in Construction Awards** – Showcases your company's best projects
- **Networking Events** – Connects you with contractors and leaders in the construction field
- **Peer Groups** – Share experiences with contractors from across the country

Keeping You Informed

ABC provides resources to help you stay current with the information you need to make better business decisions.

- **Construction Executive** – The magazine for the business of construction
- **ABC Newslines** – Weekly electronic newsletter for merit shop contractors
- **Local Newsletters** – Print and electronic publications of regional interest
- **Legal Resources** – Get help on labor and construction law issues
- **Construction Economic Update** – Stay current on news that impacts your business

Learn More Today! Find the ABC chapter in your area.

Online: www.abc.org/join — Email: members@abc.org

